

Gokhan Unal

Head of Institutional Middle East & Asia, Head of Global Strategic Partners Group and Senior Vice President



Gokhan Unal is responsible for Institutional Sales in the Middle East & Asia, helping to grow Pioneer Investments' institutional business. His responsibilities include setting up new businesses in the Middle East & Asia and dealing with the regional offices of Merrill Lynch and Citibank.

Gokhan is also the Head of the Global Strategic Partners Group building broader partnerships with global clients having large distribution networks.

Prior to joining Pioneer Investments, Gokhan worked with MFS as a member of the management committee and Head of Distribution for the Middle East and Asia, responsible for the retail and institutional business in the region. He joined MFS Investment Management (Boston) in 1987, starting in the Accounting Department. In March 1993, Gokhan moved to MFS' International Marketing Department to cover the Middle East business and look into opening an office in the Middle East. This resulted in his move to Bahrain in January 1994 to open and head MFS' first regional office in the Middle East. Over the course of 2004 and 2005, Gokhan's responsibilities expanded to include Asia and he managed a team of four people based in Singapore, Hong Kong, London and Boston. Gokhan was also the Senior Relationship Manager in charge of head-office relationships with Citibank and Merrill Lynch in both the Middle East and Asia.

Gokhan holds a BSc in Business Administration from Boston University, Boston, MA and an MBA from Suffolk University, Boston, MA.